

Michele Fioretti

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Education

Ph.D. in Economics, University of Southern California	2013 – 19e
M.A. in Economics, University of Southern California	2013 – 15
M.P.A. in Political Economy, London School of Economics	2009 – 11
B.A. in Business, Bocconi University	2006 – 09
Semester abroad at University of North Carolina at Chapel Hill	Fall '08

Interests

Primary: empirical industrial organization, applied microeconomics, structural econometrics

Secondary: behavioral economics, behavioral finance, health economics

Research Papers

Work in Progress

'When more is less: How giving lowers profits'

'Dynamic regret avoidance,' with Alexander Vostroknutov and Giorgio Coricelli

'Quality, quality payments, and risk selection in private Medicare,' with Hongming Wang

'Altruism and firm profits,' with Kenneth Chuk

'Dynamic multi-unit procurement auctions,' with Jorge Tamayo

Journal Articles

'Suboptimal dishonesty: Rationality in the absence of strategic behavior in honesty experiments,' with Sean Marden, 2015, **The Journal of Neuroscience**

Awards

Final Year Fellowship, USC	2018 – 19
Summer Research Grant Award, USC	2018
Best Third Year Paper Award, USC	2016
International Association for Applied Econometrics 2016 Travel Grant	2016
Institute For New Economic Thinking Graduate Fellowship, USC Dornsife INET	2015 – 16
Best Second Year Paper Award, USC	2015

USC Dornsife College Graduate Merit Award, USC	2013 – 18
Etwoo.it ranked top 12 at the EMEA stage of the Global Social Venture Competition	2011
INPDAP scholarship, INPDAP	2008
Study abroad scholarship at UNC Chapel Hill business school, Bocconi University	2008

Seminar and Conference Presentations

International Industrial Organization Conference (Indianapolis); Cal State Long Beach; Caltech; American Society of Health Economists* (Atlanta); EEA-ESEM (Köln)	2018
Caltech; EMCON 2017 (U. Chicago); North American Meeting of the Econometric Society (U. W. St. Louis); Asian Meeting of the Econometric Society (Hong Kong); Maastricht Behavioral and Experimental Economics Symposium*; George Mason University*; ESA World Meeting* (San Diego); ESA European Meeting* (Vienna); Conference of the Western Economic Association* (San Diego); Alicante*	2017
California Econometrics Conference (Brigham Young U.); International Association for Applied Econometrics (Bicocca U., Milan); International Industrial Organization Conference (Drexel U.)	2016
Università degli Studi di Trento	2015
Global Social Venture Competition (London Business School)	2011

* Presentation by coauthor

Teaching Experience

EC303, Intermediate Microeconomics. TA for Prof. E. Bayrak	Fall '16
EC303, Intermediate Microeconomics. TA for Prof. G. Coricelli	Spring '15, '17
EC203, Principles of Microeconomics. TA for Prof. M. Rashidian	Fall '14

Past Employment

<i>BNP Paribas, Corporate and Investment Banking</i> , London, UK Junior analyst, Mergers & Acquisitions, Oil & Gas sector	2011 – 2012
<i>Etwoo.it</i> , Jesi, Italy Social entrepreneurial project. Online platform auctioning celebrities' belongings for charity	2010 – 2011
<i>Deloitte, Public Sector Consulting</i> , London, UK Student consultant	2010
<i>Open Europe</i> , Brussels, Belgium Summer intern	Summer '10

Additional Information

USC Economics Brown Bag Seminar Organizer	2015 –
Languages: Italian, English	
Software: Mathematica, Matlab, Python, R, Stata, z-Tree, Bloomberg, Datastream	