

Michele Fioretti



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ACADEMIC POSITIONS

Sciences Po

Assistant Professor of Economics

Paris, FR

2019 –

EDUCATION

University of Southern California

Ph.D. and M.A. in Economics (Advisors: Geert Ridder and Giorgio Coricelli)

Los Angeles, USA

2013 – 2019

London School of Economics

M.P.A. in European Political Economy

London, UK

2009 – 2011

Università Bocconi

Laurea in Economia Aziendale e Management

Milan, IT

2006 – 2009

PUBLICATIONS

“Performance Pay in Insurance Markets: Evidence from Medicare” (with H. Wang), **The Review of Economics and Statistics**, forthcoming

- Policy Research Award at INFER 2020

“Caring or Pretending to Care? Social Impact, Firms' Objectives and Welfare,” **Journal of Political Economy** (2022), 130(11), 2771-3024

- 2023 Prix Edmond Malinvaud, Association Française de Science Economique
- Best Paper Award at the 2018 European Meeting of the Econometric Society

“Dynamic Regret Avoidance” (with G. Coricelli and A. Vostroknutov), **American Economic Journal: Microeconomics** (2022), 14(1), 70-93

“Suboptimal Dishonesty: Rationality in the Absence of Strategic Behavior in Honesty Experiments” (with S. Marden), **The Journal of Neuroscience** (2015), 35(5):1817–1818

WORKING PAPERS

“Two-Sided Market Power in Firm-to-Firm Trade” (with V. Alvarez, K. Kikkawa, and M. Morlacco), Revise & Resubmit **American Economic Review**

“The Shared Cost of Pursuing Shareholder Value” (with V. Saint-Jean and S. Smith)

“Innovation Begets Innovation and Concentration: The Case of Upstream Oil & Gas in the North Sea” (with A. Iaria, A. Janssen, C. Mazet-Sonilhac, and R. K. Perrons)

“Saving for a *Dry Day*: Coal, Dams and the Energy Transition” (with J. He and J. Tamayo)

GRANTS

2023: ANR Grant, collaborator, PI: P. Koenig, €382,995
Bourses Banque de France / BdF Flash Grants, €3,000
CIVICA Grant – Bocconi-Sciences Po, with C. Mazet-Sonilhac, €14,000
Scientific Advisory Board, Sciences Po, €30,000
2022: Bourses Banque de France / BdF Flash Grants, €8,000
McCourt Institute Grant, €102,000
2021: Bourses Banque de France / BdF Flash Grants, €9,000
2020: Singapore Ministry of Education Grant 20-C244-SMU-002, with A. Janssen, S\$14,000
2018: Final Year Fellowship and Travel/Research Award, USC
Summer Research Grant, USC
2016: International Association for Applied Econometrics 2016 Travel Grant
2015: Institute for New Economic Thinking Graduate Fellowship, USC Dornsife INET
2013: USC Dornsife College Graduate Merit Award, USC
2008: INPDAP scholarship, INPDAP

AWARDS

2023: [Prix Edmond Malinvaud](#), Association Française de Science Economique
2020: [Best Policy Research Paper Award](#), INFER
2018: Award for Best Applied Economics Paper by a Young Researcher, EEA-ESEM, Cologne
2016: Best Third Year Paper Award, USC
2015: Best Second Year Paper Award, USC
2011: Etwoo.it ranked top 12 at the EMEA stage of the Global Social Venture Competition
2008: Exchange semester, Kenan-Flagler Business School at UNC Chapel Hill

ACADEMIC VISITS (+2 weeks, * planned)

London School of Economics* London, UK
Visiting Fellow (Dept. of Management) and Lecturer (Dept. of Economics) January – May, 2024

Einaudi Institute for Economics and Finance* Rome, IT
Visiting Scholar May, 2024
March – April, 2022

Singapore Management University Singapore
Visiting Scholar February – March, 2023

SEMINARS AND CONFERENCES (* co-author, ^d discussant)

2023: **Seminars:** Bocconi (Finance); Columbia (Kellen Seminars), École Normale Supérieure Paris-Saclay; Helsinki GSE; London School of Economics; University of Manchester; Université de Namur; Singapore Management University; **Conferences:** AFSE 2023 (Sciences Po); Barcelona Summer Forum – Applied IO (BSE); CITP (Sussex); EARIE (Luiss); Erasmus Corporate Governance Conference*; Financial Markets and Corporate Governance Conference* (Deakin University); SED* (Universidad de Los Andes); Workshop on Environmental Policy Evaluation (University of St. Gallen)
2022: **Seminars:** Berkeley*; University of Bristol; CREST*; Georgetown*; London School of Economics*; Harvard/MIT*; NUS*; Penn State*; Princeton*; Queen Mary University; Queens*; UC Irvine*; UCSD*; **Conferences:** CEPR 5th Joint Research Conference on Firm Financing, Organization and

- Dynamics (Sciences Po); CEPR Firms in a Period of Turmoil (Bank of Italy); Environment Week (LSE); EEA-ESEM 2022 (Bocconi); Paris Conference on Digital Economics^d (Télécom Paris); SIOE*
- 2021: **Seminars:** University of Hong Kong*; Webinar in Finance and Development; Sciences Po; Singapore Management University; **Conferences:** ASSA 2021*; 2021 CEPR Public Economics; EARIE; EEA-ESEM 2021 (Copenhagen); MaCCI (Mannheim); North American Summer Meeting; NBER SI (ITM)*; Owners as Strategists Conference* (Bocconi and St. Gallen); Strategy and the Business Environment Conference; SAET (Seoul)*
- 2020: **Seminars:** Bar-Ilan University; NYU Stern*; Sciences Po; **Conferences:** CEPR/JIE School on Applied Industrial Organisation; Econometric Society World Congress; INFER; WIEN Trade Workshop*
- 2019: **Seminars:** Sciences Po; Imperial College; Warwick University; Universidad Carlos III; **Conferences:** Economics of Social Sector Organizations (LSE & CEPR); APIOC* (Hitotsubashi University); 8th International Conference on Social Responsibility, Ethics and Sustainable Business (University of Minho); EARIE (Barcelona GSE); Barcelona Summer Forum (BSE); IIOC (Boston)
- 2018: **Seminars:** Caltech; Cal State Long Beach; CESR Brown Bag (USC); USC; USC INET; **Conferences:** American Society of Health Economists* (Atlanta); California Econometrics Conference (UC Irvine); Economics Graduate Student Conference (Washington University in St. Louis); EEA-ESEM (Cologne); IIOC (Indianapolis); Econometric Society Winter Meeting (Naples); 8th EIEF-UNIBO-IGIER Bocconi Workshop on IO (Rome)
- 2017: **Seminars:** Alicante*; Caltech; George Mason University*; **Conferences:** Empirics in Economics Conference (U. Chicago); North American Meeting of the Econometric Society (Washington University in St. Louis); Asian Meeting of the Econometric Society (Hong Kong); Maastricht Behavioral and Experimental Economics Symposium*; ESA World Meeting* (San Diego); ESA European Meeting* (Vienna); Conference of the Western Economic Association* (San Diego);
- 2016: **Conferences:** California Econometrics Conference (Brigham Young U.); International Association for Applied Econometrics (Bicocca U., Milan); IIOC (Drexel U.)
- 2015: **Seminars:** Università degli Studi di Trento
- 2011: **Conferences:** Global Social Venture Competition (London Business School)

TEACHING

- [Applied Data Analysis for Public Policy Studies](#), **Sciences Po**, *M.P.A.* (x4)
- [Managerial Economics](#), **Sciences Po**, *M.Sc. in International Management and Sustainability* (x4)
- Public Economics, **Sciences Po**, *M.Sc. in Public Policy*
- [Sustainable Businesses and Moral Markets](#), **Sciences Po**, *M.Sc. – formation commune* (x2)
- [The Economics of Industry](#), **London School of Economics**, *M.Sc. in Economics* (Winter 2024)

DISSERTATION SUPERVISION

Ph.D.: Victor Saint-Jean (Sciences Po, ongoing, with Stéphane Guibaud)

Master's degree: Mathias Dachert (Sciences Po, M.Sc. Economics, ongoing), Emelie Berger (Sciences Po, PSIA); Ruiqi Lin (Sciences Po, M.Sc. Economics – Wharton, Ph.D.); Anna Nordin (Sciences Po, PSIA); Xuan Zhu (Sciences Po, M.Sc. Economics – HKUST, Ph.D.); Yulin Hao (Sciences Po, M.Sc. Economics – Rochester, Ph.D.)

ACADEMIC SERVICES

- *Seminar and conference organization:* Brown bag seminar organizer (with Stefan Pollinger), Sciences Po, 2022/23; Brown bag seminar organizer for Ph.D. students, USC, 2014 – 2019. Conference program committee member: SIOE 2022, AFSE 2023, SMYE 2023

- *Reading group organization:* Trade/IO reading group, Sciences Po, 2022/23, 2023/24
- *Service:* Junior hiring committee member, Sciences Po (x2)
- *Referee service:* Economic Policy, Journal of the Association of Environmental and Resource Economists, Journal of Competition Law and Economics, Journal of Policy Analysis and Management, Journal of Political Economy, Portuguese Economic Journal, The Review of Economics and Statistics, The Review of Economic Studies

PRE-Ph.D. EMPLOYEMENT

BNP Paribas, Corporate and Investment Banking Mergers and Acquisition Analyst	London, UK 2011 – 2012
Etwoo Social Impact Start-Up	Jesi, IT 2010 – 2011
Deloitte, Government & Public Services Student Consultant	London, UK Fall 2010
Open Europe Summer Intern	Brussels, B Summer 2010

August, 2023