


Michele Fioretti

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Academic appointment

Assistant Professor of Economics, Sciences Po, 2019 –

Education

Ph.D. and M.A. in Economics, University of Southern California, 2013 – 2019

Committee: Geert Ridder (Chair), Giorgio Coricelli, Hyungsik Roger Moon, Sha Yang

M.P.A. in European Political Economy, London School of Economics, 2009 – 2011

Laurea in Economia Aziendale e Management, Università Bocconi, 2006 – 2009

Working papers

1. “Caring or Pretending to Care? Social Impact, Firms' Objectives and Welfare,” R&R Journal of Political Economy, *Best Paper Award at EEA-ESEM 2018*
2. “Saving for a Dry Day: Coal, Dams and the Energy Transition” (with Jorge Tamayo)
3. “Selfish Shareholders: Corporate Donations During COVID-19” (with Victor Saint-Jean and Simon Smith)
4. “Two-Sided Market Power in Firm-to-Firm Trade” (with Vanessa Alviarez, Ken Kikkawa, and Monica Morlacco)

Publications

5. “Performance Pay in Insurance Markets: Evidence from Medicare” (with Hongming Wang), The Review of Economics and Statistics, forthcoming, *Policy Research Award at INFER 2020*
6. “Dynamic Regret Avoidance” (with Sasha Vostroknutov and Giorgio Coricelli), AEJ: Microeconomics, forthcoming
7. “Suboptimal Dishonesty: Rationality in the Absence of Strategic Behavior in Honesty Experiments” (with Sean Marden), The Journal of Neuroscience, 2015, 35(5):1817–1818

Conferences (* Presentation by co-author)

- 2021 ASSA 2021 Virtual Annual Meeting*; 2021 MaCCI (Mannheim); Webinar in Finance and Development; University of Hong Kong*; SAET (Seoul)*; 2021 Strategy and the Business Environment Conference; 2021 CEPR Public Economics Annual Symposium; 2021 Owners as Strategists Conference* (Bocconi and St. Gallen); 2021 North American Summer Meeting; NBER SI*; 2021 EARIE; 2021 Econometric Society Summer Meeting; Singapore Management University
- 2020 CEPR/JIE School on Applied Industrial Organisation; Bar-Ilan University; Econometric Society World Congress (x2) ; INFER 2020; NYU Stern*; WIEN Trade Workshop*; Sciences Po
- 2019 Economics of Social Sector Organizations (London School of Economics & CEPR); 2019 APIOC* (Hitotsubashi University); 8th International Conference on Social Responsibility, Ethics and Sustainable Business (University of Minho, Braga); European Association for Research in Industrial Economics Conference (Barcelona GSE); Barcelona Summer Forum (Barcelona GSE); International Industrial Organization Conference (Boston); Sciences Po (x2); Imperial College; Warwick University; Universidad Carlos III

- 2018 Caltech Applied Micro Seminar; International Industrial Organization Conference (Indianapolis); Cal State Long Beach Seminar; American Society of Health Economists* (Atlanta); European Economic Association-Econometric Society European Meeting (Cologne); California Econometrics Conference (UC Irvine); Economics Graduate Student Conference (Washington University in St. Louis); USC Econometrics Seminar; CESR Brown Bag Seminar (USC); USC Institute for New Economic Thinking Seminar; Econometric Society Winter Meeting (Naples); 8th EIEF-UNIBO-IGIER Bocconi Workshop on IO (Rome)
- 2017 Caltech Applied Micro Seminar; Empirics in Economics Conference (U. Chicago); North American Meeting of the Econometric Society (Washington University in St. Louis); Asian Meeting of the Econometric Society (Hong Kong); Maastricht Behavioral and Experimental Economics Symposium*; George Mason University*; ESA World Meeting* (San Diego); ESA European Meeting* (Vienna); Conference of the Western Economic Association* (San Diego); Alicante*
- 2016 California Econometrics Conference (Brigham Young U.); International Association for Applied Econometrics (Bicocca U., Milan); International Industrial Organization Conference (Drexel U.)
- 2015 Università degli Studi di Trento
- 2011 Global Social Venture Competition (London Business School)

Honors and awards

1. Bourses Banque de France / BdF Flash Grants (€ 9,000)
2. Policy Research Award, INFER 2020
3. Final Year Fellowship and Travel/Research Award, University of Southern California, 2018
4. Award for Best Applied Economics Paper by a Young Researcher, 2018 Econometric Society Summer European Meeting in Cologne, 2018
5. Summer Research Grant Award, University of Southern California Graduate School, 2018
6. Best Third Year Paper Award, University of Southern California, 2016
7. International Association for Applied Econometrics 2016 Travel Grant, IAAE, 2016
8. Best Second Year Paper Award, University of Southern California, 2015
9. Institute for New Economic Thinking Graduate Fellowship, USC Dornsife INET, 2015
10. USC Dornsife College Graduate Merit Award, University of Southern California, 2013
11. Etwoo.it ranked top 12 at the EMEA stage of the Global Social Venture Competition, 2011
12. INPDAP scholarship, INPDAP, 2008
13. Study abroad at UNC Chapel Hill Kenan Flagler Business School, 2008

Teaching – main instructor (Sciences Po)

1. Applied Data Analysis for Public Policy Studies, M.P.A. (x2)
2. Public Economics – Level 2, M.Sc. in Public Policy
3. Managerial Economics, M.Sc. in International Management and Sustainability (x3)

Teaching – teaching assistant (University of Southern California)

4. Intermediate Microeconomics (undergraduate)
5. Principle of Microeconomics (undergraduate)

Dissertation supervision

1. Ruiqi Lin (Sciences Po, M.Sc. Economics – ongoing)
2. Anna Nordin (Sciences Po, PSIA – ongoing)
3. Xuan Zhu (Sciences Po, M.Sc. Economics – Ph.D. HKUST)
4. Yulin Hao (Sciences Po, M.Sc. Economics – Ph.D. in Marketing at Rochester)

Pre-Ph.D. employment

1. BNP Paribas, Investment Banking, Mergers and Acquisition, London, UK, 2011 – 2012

2. Etwoo, Jesi, Italy (social impact start-up), 2010 – 2011
3. Deloitte, Public Sector Consulting, Student Consultant, London, UK, Fall 2010
4. Open Europe, Brussels, Belgium, Summer 2010

Paris, November 9, 2021