

# Michele Fioretti

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## Education

**Ph.D. Economics, University of Southern California** 2013 – '19 (exp.)  
*Committee:* G. Ridder (chair), G. Coricelli, H. R. Moon, S. Wilkie, S. Yang

**M.P.A. Political Economy, London School of Economics** 2009 – '11

**B.A. Business, Bocconi University** 2006 – '09  
Exchange semester at University of North Carolina at Chapel Hill (Fall 2008)

## Fields of Interest

Empirical Industrial Organization, Behavioral Economics, Applied Microeconomics

## Job Market Paper

*Giving for Profit or Giving to Give: The Profitability of Corporate Social Responsibility*  
**Winner of the Best Applied Paper Award at the 2018 Econometric Society European Meeting**

## Working Papers

*Dynamic Regret Avoidance*, with Giorgio Coricelli and Alexander Vostroknutov [Submitted]

*Quality, Quality Payments, and Risk Selection in Private Medicare*, with Hongming Wang

*The Price of Water and Dynamic Spillovers: Hydropower Generation in Colombia*, with Jorge Tamayo

*Altruism and Firm Profits*, with Kenneth Chuk

## Work in Progress

*Complementarities Between Teacher, School, and Student Inputs*, with Elena Manresa, Olga Namen and Petra Thiemann

*Regret in Auctions: An fMRI Study*, with Nadege Bault, Giorgio Coricelli and Nicholas Menghi

*Sorting and Selection in Private Medicare*, with Alejandro Robinson-Cortés and Hongming Wang

## Publications

*Suboptimal Dishonesty: Rationality in the Absence of Strategic Behavior in Honesty Experiments*, with Sean Marden, **The Journal of Neuroscience**, 35.5 (2015): 1817-1818

## Awards and Fellowships

Award for Best Applied Economics Paper by a Young Researcher at the 2018 Econometric Society Summer European Meeting, <i>EEA-ESEM Cologne</i>	2018
Final Year Fellowship, <i>USC</i>	2018 – '19
Summer Research Grant Award, <i>USC</i>	2018
Best Third Year Paper Award, <i>USC</i>	2016
International Association for Applied Econometrics 2016 Travel Grant, <i>IAAE</i>	2016
Institute For New Economic Thinking Graduate Fellowship, <i>USC Dornsife INET</i>	2015 – '16
Best Second Year Paper Award, <i>USC</i>	2015
USC Dornsife College Graduate Merit Award, <i>USC</i>	2013 – '18
Etwoo.it ranked top 12 at the EMEA stage of the <i>Global Social Venture Competition</i>	2011
INPDAP scholarship, <i>INPDAP</i>	2008

## Seminar and Conference Presentations

International Industrial Organization Conference (Indianapolis); Cal State Long Beach; Caltech; American Society of Health Economists* (Atlanta); EEA-ESEM (Cologne); EGSC (WUSTL); USC; CESR Brown Bag Seminar (USC); USC INET	2018
Caltech; EMCON (U. Chicago); North American Meeting of the Econometric Society (WUSTL); Asian Meeting of the Econometric Society (Hong Kong); Maastricht Behavioral and Experimental Economics Symposium*; George Mason University*; ESA World Meeting* (San Diego); ESA European Meeting* (Vienna); Conference of the Western Economic Association* (San Diego); Alicante*	2017
California Econometrics Conference (Brigham Young U.); International Association for Applied Econometrics (Bicocca U., Milan); International Industrial Organization Conference (Drexel U.)	2016
Università degli Studi di Trento	2015
Global Social Venture Competition (London Business School)	2011

\* Presentation by coauthor

## Teaching Experience

EC303, Intermediate Microeconomics. TA for Prof. E. Bayrak	Fall '16
EC303, Intermediate Microeconomics. TA for Prof. G. Coricelli	Spring '15, '17
EC203, Principles of Microeconomics. TA for Prof. M. Rashidian	Fall '14

## Past Employment

<b>BNP Paribas, Corporate and Investment Banking</b> , London, UK Junior Analyst, Mergers & Acquisitions, Oil & Gas sector	2011 – '12
<b>Etwoo.it</b> , Jesi, Italy Social impact start-up auctioning celebrities' belongings for charity	2010 – '11

**Deloitte, Public Sector Consulting**, London, UK  
Student Consultant

2010

**Open Europe**, Brussels, Belgium  
Summer Intern

Summer '10

## Additional Information

Started and organized the USC Economics Brown Bag Seminar

2015 – '18

Languages: Italian, English

Software: Mathematica, Matlab, Python, R, Stata, z-Tree, Bloomberg, Datastream

## References

Professor Geert Ridder (chair)  
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