

Michele Fioretti

Sciences Po,
Department of Economics
28 Rue des Saints-Pères
75007 Paris, France

phone: +33 1 45 49 72 35
web: www.michelefioretti.com
email: michele.fioretti@sciencespo.fr

Academic Appointments

2019 – Assistant Professor of Economics, Sciences Po

Education

2013 – 2019 Ph.D. in Economics, University of Southern California
Committee: Geert Ridder (Chair), Giorgio Coricelli, Hyungsik Roger Moon, Sha Yang
2013 – 2015 M.A. in Economics, University of Southern California
2009 – 2011 M.P.A. in European Political Economy, London School of Economics
2006 – 2009 B.A. in Business, Università Bocconi

Publications

Fioretti, M., & Marden, S. (2015). Suboptimal Dishonesty: Rationality in the Absence of Strategic Behavior in Honesty Experiments. *Journal of Neuroscience*, 35(5), 1817-1818

Working Papers

Giving for Profit or Giving to Give: The Profitability of Corporate Social Responsibility
Award: Best Applied Paper at Econometric Society European Meeting 2018

Dynamic Regret Avoidance (with A. Vostroknutov and G. Coricelli)
Revised and Resubmitted to: American Economic Journal: Microeconomics

How Does Risk Selection Respond to Quality Payments? Evidence from Medicare Advantage (with H. Wang)

Work in Progress

Competition Across Banks for Credit: Evidence from Colombia (with J. A. Tamayo)

Two-Sided Market Power in Firm-to-Firm Trade (with V. Alviarez, K. Kikkawa, M. Morlacco)

Complementarities Between Teacher, School, and Student Inputs (with E. Manresa, O. Namen and P. Thiemann)

Altruism and Firm Profits (with K. Chuk)

Seminars and Conferences (including scheduled)

2019 Economics of Social Sector Organizations (London School of Economics & CEPR); 8th International Conference on Social Responsibility, Ethics and Sustainable Business (University of Minho, Braga); European Association for Research in Industrial Economics Conference (Barcelona GSE); Barcelona Summer Forum (Barcelona GSE); International Industrial

- Organization Conference (Boston); Sciences Po; Imperial College; Warwick University; Universidad Carlos III
- 2018 Caltech Applied Micro Seminar; International Industrial Organization Conference (Indianapolis); Cal State Long Beach Seminar; American Society of Health Economists* (Atlanta); European Economic Association-Econometric Society European Meeting (Cologne); California Econometrics Conference (UC Irvine); Economics Graduate Student Conference (Washington University in St. Louis); USC Econometrics Seminar; CESR Brown Bag Seminar (USC); USC Institute for New Economic Thinking Seminar; Econometric Society Winter Meeting (Naples); 8th EIEF-UNIBO-IGIER Bocconi Workshop on IO (Rome)
- 2017 Caltech Applied Micro Seminar; Empirics in Economics Conference (U. Chicago); North American Meeting of the Econometric Society (Washington University in St. Louis); Asian Meeting of the Econometric Society (Hong Kong); Maastricht Behavioral and Experimental Economics Symposium*; George Mason University*; ESA World Meeting* (San Diego); ESA European Meeting* (Vienna); Conference of the Western Economic Association* (San Diego); Alicante*
- 2016 California Econometrics Conference (Brigham Young U.); International Association for Applied Econometrics (Bicocca U., Milan); International Industrial Organization Conference (Drexel U.)
- 2015 Università degli Studi di Trento
- 2011 Global Social Venture Competition (London Business School)
- * Presentation by co-author

Prizes and Awards

- 2018 Final Year Fellowship, University of Southern California
- 2018 Final Year Fellowship Travel/Research Award, University of Southern California
- 2018 Award for Best Applied Economics Paper by a Young Researcher at the 2018 Econometric Society Summer European Meeting in Cologne
- 2018 Summer Research Grant Award, University of Southern California Graduate School
- 2016 Best Third Year Paper Award, University of Southern California
- 2016 International Association for Applied Econometrics 2016 Travel Grant, IAAE
- 2015 Best Second Year Paper Award, University of Southern California
- 2015 Institute for New Economic Thinking Graduate Fellowship, USC Dornsife INET
- 2013 USC Dornsife College Graduate Merit Award, University of Southern California
- 2011 Etwoo.it ranked top 12 at the EMEA stage of the Global Social Venture Competition
- 2008 INPDAP scholarship, INPDAP
- 2008 Study abroad at UNC Chapel Hill Kenan Flagler Business School

Teaching

- Fall 2019 Public Economics – Level 2, Master in Public Policy, Sciences Po
- Fall 2019 Managerial Economics, Master in International Management and Sustainability, Sciences Po

Teaching Assistant

- Spring '17,'18 Intermediate Microeconomics (undergraduate). TA for Prof. Giorgio Coricelli
- Fall 2016 Intermediate Microeconomics (undergraduate). TA for Prof. E. Bayrak
- Fall 2014 Principle of Microeconomics (undergraduate). TA for Prof. M. Rashidian

Pre-Ph.D. Employment

- 10/2011 – 09/2012 BNP Paribas, Mergers and Acquisition, London, UK
Analyst in the Oil and Gas sector
- 09/2010 – 10/2011 Etwoo, Jesi, Italy
Social impact start up auctioning celebrities' belongings for charity online
- 10/2010 – 03/2011 Deloitte, Public Sector Consulting, London, UK
Student Consultant within the LSE Capstone Project
- 08/2010 – 09/2010 Open Europe, Brussels, Belgium
Summer Inter

Seminar Organization

- 08/2015 – 05/2018 Started and organized the USC Economics Brown Bag Seminar

Languages

Italian, English, French (beginner)

Software

Mathematica, Matlab, Python, R, Stata, z-Tree, Bloomberg, Datastream

Paris, 11/09/2019